

ESTIMATED PROFIT SHEET

	<u>L65</u>			<u>L90</u>			<u>L120</u>				
	<i>Amount</i>	<i>Cost Per Tank</i>	<i>Cost per Sq. Ft.</i>	<i>Amount</i>	<i>Cost Per Tank</i>	<i>Cost per Sq. Ft.</i>	<i>Amount</i>	<i>Cost Per Tank</i>	<i>Cost per Sq. Ft.</i>		
Materials											
Seed	50Lbs. @ \$1.25 per Lbs.	\$62.50	\$0.0073	60Lbs. @ \$1.25 per Lbs.	\$75.00	\$0.0063	80Lbs. @ \$1.25 per Lbs.	\$100.00	\$0.0063		
Fertilizer	2 bag, 8Lbs. per bag	\$18.70	\$0.0022	3 bags, 8Lbs. per bag	\$25.50	\$0.0021	4 bags, 8Lbs. per bag	\$34.00	\$0.0021		
Mulch	6-40 lbs.bales	\$36.00	\$0.0042	8 - 40 lbs.bales	\$48.00	\$0.0040	10 - 40 lbs.bales	\$60.00	\$0.0038		
Labor	1 hour @ \$10.00 per hour	\$10.00	\$0.0011	1 hour @ \$10.00 per hour	\$10.00	\$0.0008	1.25 hrs @ \$10.00 per hour	\$12.50	\$0.0008		
Gasoline	1 gal. @ \$1.50 per gal.	\$1.50	\$0.00017	1 gal. @ \$1.50 per gal.	\$1.50	\$0.0001	1.66 gal. @ \$1.50 per gal.	\$2.50	\$0.0002		
Depreciation	list price \$13,995*	\$4.33	\$0.00050	list price \$21,195*	\$7.06	\$0.0008	list price \$23,795*	\$7.73	\$0.0005		
Maintenance	\$500 per year**	\$0.83	\$0.00009	\$500 per year**	\$0.83	\$0.0001	\$500 per year**	\$1.33	\$0.0001		
Vehicle	100 miles per day at \$.25 per mile	\$3.13	\$0.00036	100 miles per day at \$.25 per mile	\$3.13	\$0.0003	100 miles per day at \$.40 per mile	\$5.00	\$0.0003		
		<u>\$136.99</u>	<u>\$0.0159</u>		<u>\$171.02</u>	<u>\$0.0142</u>		<u>\$223.06</u>	<u>\$0.0140</u>		
<u>Total cost per tank:</u>			\$136.99	<u>Total cost per tank:</u>			\$171.02	<u>Total cost per tank:</u>			\$223.06
<u>Total cost per Square foot:</u>			\$0.0159	<u>Total cost per Square foot:</u>			\$0.0142	<u>Total cost per Square foot:</u>			\$0.0140

* Depreciation is based on 5 yrs-working 30 weeks a year,
20 hours-per week at standard list price of (see above):

**Maintenance is based on 30 weeks a year,20 hours per week :

Profit Analysis

Profit analysis based on estimated costs & production discussed above.

	<u>L65</u>					<u>L90</u>					<u>L120</u>				
	Total Billing per sq. foot	Total Cost per Tank	<u>Estimated Profit</u>			Total Billing per Tank	Total Cost per Tank	<u>Estimated Profit</u>			Total Billing per Tank	Total Cost per Tank	<u>Estimated Profit</u>		
			<i>per Tank</i>	<i>per 1000</i>	<i>per acre</i>			<i>per Tank</i>	<i>per 1000</i>	<i>per acre</i>			<i>per Tank</i>	<i>per 1000</i>	<i>per acre</i>
\$0.12	\$1020.00	\$136.99	\$ 883.01	\$103.88	\$ 4,522.93	\$1440.00	\$171.02	\$ 1268.98	\$ 105.75	\$ 4,605.23	\$1920.00	\$223.06	\$1696.74	\$ 106.06	\$ 4,617.85
\$0.10	\$850.00	\$136.99	\$ 713.01	\$83.88	\$ 3,652.13	\$1200.00	\$171.02	\$ 1028.98	\$ 85.75	\$ 3,734.43	\$1600.00	\$223.06	\$1376.94	\$ 86.06	\$ 3,747.05
\$0.08	\$680.00	\$136.99	\$ 543.01	\$63.88	\$ 2,781.33	\$960.00	\$171.02	\$ 788.98	\$ 65.75	\$ 2,863.63	\$1280.00	\$223.06	\$ 1056.94	\$ 66.06	\$ 2,876.25
\$0.07	\$595.00	\$136.99	\$ 463.01	\$53.88	\$ 2,345.93	\$840.00	\$171.02	\$ 668.98	\$ 55.75	\$ 2,428.23	\$1120.00	\$223.06	\$ 896.94	\$ 56.06	\$ 2,440.85
\$0.06	\$510.00	\$136.99	\$ 373.01	\$43.88	\$ 1,910.53	\$720.00	\$171.02	\$ 548.98	\$ 45.75	\$ 1,992.83	\$960.00	\$223.06	\$ 736.94	\$ 46.06	\$ 2,005.45
\$0.05	\$425.00	\$136.99	\$ 293.01	\$33.88	\$ 1,475.13	\$600.00	\$171.02	\$ 428.98	\$ 35.75	\$ 1,557.43	\$800.00	\$223.06	\$ 576.94	\$ 36.06	\$ 1,570.05
\$0.04	\$340.00	\$136.99	\$ 203.01	\$23.88	\$ 1,039.73	\$480.00	\$171.02	\$ 308.98	\$ 25.75	\$ 1,122.03	\$640.00	\$223.06	\$ 416.94	\$ 26.06	\$ 1,134.65